# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) OF THE **SECURITIES EXCHANGE ACT OF 1934** 

Date of Report (Date of earliest event reported) November 7, 2019

# PERMA-FIX ENVIRONMENTAL SERVICES, INC.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation)

001-11596 (Commission File Number)

58-1954497 (IRS Employer Identification No.)

(Zip Code)

30350

8302 Dunwoody Place, Suite 250, Atlanta, Georgia (Address of principal executive offices)

Registrant's telephone number, including area code: (770) 587-9898

Not applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

[] Written communications pursuant to Rule 425 under the Securities Act

[] Soliciting material pursuant to Rule 14a-12 under the Exchange Act

[] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act

[] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 or Rule 12b-2 of the Securities Exchange Act of 1934.

Emerging growth company [ ]

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act [ ]

#### Section 2 - <u>Financial Information</u>

## Item 2.02 - Results of Operations and Financial Condition

On November 7, 2019 at 11:00 a.m. ET, Perma-Fix Environmental Services, Inc. (the "Company") will hold a conference call broadcast live over the Internet. A press release dated November 1, 2019 announcing the conference call, is attached hereto as Exhibit 99.1 and is incorporated herein by reference. A transcript of the conference call will also be available on the Company's web page at www.perma-fix.com.

On November 7, 2019, the Company issued a press release to report its financial results for the three and nine months ended September 30, 2019. The press release is attached hereto as Exhibit 99.2 and is incorporated herein by reference.

The information combined in this Item 2.02 of this Form 8-K and the Exhibits attached hereto are being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Act of 1934 (as amended), or otherwise subject to the liabilities of such section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 (as amended), except as shall be expressly set forth by specific reference in such filing.

## Section 9 - Financial Statements and Exhibits

## Item 9.01 - Financial Statements and Exhibits

(d) <u>Exhibits</u>

# Exhibit Number Description

99.1	Press release dated November 1, 2019
99.2	Press release dated November 7, 2019

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## PERMA-FIX ENVIRONMENTAL SERVICES, INC.

Dated: November 7, 2019

By: /s/ Ben Naccarato

Ben Naccarato Vice President and Chief Financial Officer



### Perma-Fix Schedules Third Quarter 2019 Conference Call

ATLANTA – November 1, 2019 — Perma-Fix Environmental Services, Inc. (NASDAQ: PESI), a nuclear services company, today announced that it will host a conference call at 11:00 a.m. Eastern Time on Thursday, November 7, 2019. The call will be available on the Company's website at www.perma-fix.com, or by calling 844-407-9500 for U.S. callers, or +1 862-298-0850 for international callers. The conference call will be led by Mark J. Duff, Chief Executive Officer, Dr. Louis F. Centofanti, Executive Vice President of Strategic Initiatives, and Ben Naccarato, Vice President and Chief Financial Officer of Perma-Fix Environmental Services, Inc.

A webcast will also be archived on the Company's website and a telephone replay of the call will be available approximately one hour following the call, through 11:00 a.m. Eastern Time on November 14, 2019, and can be accessed by calling: 877-481-4010 for U.S. callers, or +1 919-882-2331 for international callers and entering conference ID: 56759.

#### **About Perma-Fix Environmental Services**

Perma-Fix Environmental Services, Inc. is a nuclear services company and leading provider of nuclear and mixed waste management services. The Company's nuclear waste services include management and treatment of radioactive and mixed waste for hospitals, research labs and institutions, federal agencies, including the U.S. Department of Energy (DOE), the U.S. Department of Defense (DOD), and the commercial nuclear industry. The Company's nuclear services group provides project management, waste management, environmental restoration, decontamination and decommissioning, new build construction, and radiological protection, safety and industrial hygiene capability to our clients. The Company operates three nuclear waste treatment facilities and provides nuclear services at DOE, DOD, and commercial facilities, nationwide. Please visit us at <a href="http://www.perma-fix.com">http://www.perma-fix.com</a>.

#### **Contacts:**

David K. Waldman-US Investor Relations Crescendo Communications, LLC (212) 671-1021

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#### Perma-Fix Reports 88% Increase in Revenue to \$22.5 Million and \$1.8 Million of Net Income Attributable to Common Stockholders for the Third Quarter of 2019

ATLANTA – November 7, 2019 – Perma-Fix Environmental Services, Inc. ("Perma-Fix" or the "Company") (NASDAQ: PESI) today announced results for the third quarter and nine months ended September 30, 2019.

## Third Quarter 2019 Financial Highlights:

- Revenue for the third quarter of 2019 increased 88.0% to \$22.5 million versus \$12.0 million for the same period last year
- Services Segment revenue for the third quarter of 2019 increased 332.3% to \$12.4 million versus \$2.9 million for the same period last year
- Treatment Segment revenue for the third quarter of 2019 increased 10.7% to \$10.1 million versus \$9.1 million for the same period last year
- Gross profit for the third quarter of 2019 increased to \$5.2 million versus \$1.8 million for the same period last year; gross profit for the third quarter of 2018 included \$1.1 million of closure costs related to the M&EC facility
- Achieved net income attributable to common stockholders of \$1.8 million, or \$0.15 per share for the third quarter of 2019, compared to \$221,000, or \$0.02 per share for the same period last year
- Generated adjusted EBITDA (defined below) of \$2.4 million compared to \$510,000 for the same period last year (see reconciliation to GAAP below)

Mark Duff, President & CEO, stated, "Perma-Fix achieved strong operational and financial performance during the third quarter of 2019. This performance is in line with the implementation of our corporate growth strategy over the past two years and the dedication of our management team and staff to adapt to new methodologies and initiatives to meet these objectives. Recent contract wins include several new projects within the Department of Energy ("DOE"), as well as commercial contracts, Department of Defense ("DOD") projects and rapid growth in Canada conducting contaminated soil remediation. Our success in managing these projects has resulted in additional prime and subcontractor opportunities that further positions Perma-Fix for growth through 2020."

"In addition to our strong revenue growth, we are seeing the benefit of our initiatives to improve operational efficiency within the organization, including the consolidation of our waste treatment capabilities within our three treatment plants. As a result, I am pleased to report we achieved net income attributable to common stockholders of \$1.8 million for the third quarter of 2019. Overall, we are extremely encouraged by the outlook for the business, as we continue to grow our services business, which we believe provides us good visibility into future quarters. At the same time, we are advancing a number of significant opportunities to leverage our fixed waste treatment facilities by providing innovative treatment options for a variety of nuclear waste streams. We continue to enhance our balance sheet and anticipate further year-over-year growth and strong cash flow in the fourth quarter of 2019 and heading into 2020."

#### **Financial Results**

Revenue for the third quarter of 2019 was \$22.5 million versus \$12.0 million for the same period last year. Revenue from the Services Segment was \$12.4 million versus \$2.9 million for the same period in 2018. The increase in Services Segment revenues was attributed to the award of several contracts/task orders for project work since the latter part of the first quarter of 2019. Revenue for the Treatment Segment was \$10.1 million for the third quarter of 2019, as compared to \$9.1 million for the same period in 2018. The increase was primarily due to higher averaged price waste from waste mix.

Gross profit for the third quarter of 2019 was \$5.2 million versus \$1.8 million for the third quarter of 2018. Gross profit for the third quarter of 2018 included \$1.1 million of closure costs recorded for the M&EC facility in connection with closure of the facility. Excluding the closure costs, gross profit for the third quarter of 2019 increased \$2.2 million or 76.7% over the corresponding period of 2018. This improvement was primarily due to increased revenue in both Segments.

Operating income for the third quarter of 2019 was \$2.0 million versus an operating loss of \$1.0 million for the third quarter of 2018. Operating loss for the third quarter of 2018 included the closure costs of \$1.1 million as discussed above. Net income attributable to common stockholders for the third quarter of 2019 was \$1.8 million as compared to \$221,000 for the third quarter of 2018. Net income attributable to common stockholders for the third quarter of 2018 included the \$1.1 million in closure costs as discussed above and a tax benefit in the amount of approximately \$1.4 million resulting from the release of a portion of the valuation allowance on deferred tax assets related to indefinite-lived net operating losses generated due to the closure of our M&EC facility. Net income per common share was \$0.15 for the third quarter of 2019 versus \$0.02 per common share for the third quarter of 2018.

The Company recorded Adjusted EBITDA of \$2.4 million from continuing operations during the quarter ended September 30, 2019, as compared to Adjusted EBITDA of \$510,000 for the same period of 2018. The Company defines EBITDA as earnings before interest, taxes, depreciation and amortization. Adjusted EBITDA is defined as EBITDA before research and development costs related to the Medical Isotope project, closure costs accrued for M&EC subsidiary and net gain on exchange offer of Series B Preferred Stock of M&EC. Both EBITDA and Adjusted EBITDA are not measures of performance calculated in accordance with Generally Accepted Accounting Principles in the United States of America ("GAAP"), and should not be considered in isolation of, or as a substitute for, earnings as an indicator of operating performance or cash flows from operating activities as a measure of liquidity. The Company's measurement utilizes EBITDA and Adjusted EBITDA and Adjusted EBITDA management utilizes EBITDA and Adjusted EBITDA as a measure of EBITDA and Adjusted EBITDA management utilizes EBITDA and Adjusted EBITDA and Adjusted EBITDA management utilizes EBITDA and Adjusted EBITDA and Adjusted EBITDA management utilizes EBITDA and Adjusted EBITDA and Adjusted

	 Three Mo Septen	nths Ende 1ber 30,	Nine Months Ended September 30,				
(In thousands)	 2019		2018	2019		2018	
Income from continuing operations	\$ 1,895	\$	317	\$	1,719	\$	1,358
Adjustments:							
Depreciation & amortization	328		364		968		1,095
Interest income	(77)		(82)		(265)		(212)
Interest expense	99		62		293		177
Interest expense - financing fees	69		10		139		27
Income tax expense (benefit)	 55		(1,342)		99		(1,272)
EBITDA	 2,369		(671)		2,953		1,173
Research and development costs related to Medical Isotope project	74		88		228		259
Closure costs accrued for M&EC subsidiary			1,093		330		2,308
Net gain on exchange offer of Series B Preferred Stock of M&EC	 						(1,596)
Adjusted EBITDA	\$ 2,443	\$	510	\$	3,511	\$	2,144

The tables below present certain unaudited financial information for the business segments, excluding allocation of corporate expenses:

	Three Months Ended September 30, 2019 (Unaudited)						Nine Months Ended September 30, 2019 (Unaudited)					
(In thousands)	Tr	eatment	Services		Medical		Treatment		Services		Medical	
Net revenues	\$	10,081	\$	12,454	\$		\$	30,079	\$	21,299	\$	
Gross profit		3,338		1,819		_		8,921		2,008		_
Segment (loss) profit		2,189		1,193		(74)		5,632		318		(228)
	Three Months Ended September 30, 2018 (Unaudited)						Septer	Months Ended nber 30, 2018 naudited)				
(In thousands)	Tr	eatment	5	Services		Medical	Tı	eatment	5	Services		Medical
Net revenues	\$	9,103	\$	2,881	\$		\$	27,207	\$	10,594	\$	
Gross profit		1,564		261				5,867		1,322		
Segment profit (loss)		1,848		(224)		(88)		5,556		(194)		(259)

### **Conference Call**

Perma-Fix will host a conference call at 11:00 a.m. ET on Thursday, November 7, 2019. The call will be available on the Company's website at www.perma-fix.com, or by calling 844-407-9500 for U.S. callers, or +1 862-298-0850 for international callers. The conference call will be led by Mark J. Duff, President and Chief Executive Officer, Dr. Louis F. Centofanti, Executive Vice President of Strategic Initiatives, and Ben Naccarato, Vice President and Chief Financial Officer of Perma-Fix Environmental Services, Inc.

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## Please visit us at http://www.perma-fix.com.

This press release contains "forward-looking statements" which are based largely on the Company's expectations and are subject to various business risks and uncertainties, certain of which are beyond the Company's control. Forward-looking statements generally are identifiable by use of the words such as "believe", "expects", "intends", "anticipate", "plans to", "estimates", "projects", and similar expressions. Forward-looking statements include, but are not limited to: growth and cash flow through 2020; outlook for our business; visibility into future quarters; benefit of our initiatives to improve operational efficiency within the organization; continue to grow our services business; enhance our balance sheet; and further year-over-year growth and strong cash flow. These forward-looking statements are intended to qualify for the safe harbors from liability established by the Private Securities Litigation Reform Act of 1995. While the Company believes the expectations reflected in this news release are reasonable, it can give no assurance such expectations will prove to be correct. There are a variety of factors which could cause future outcomes to differ materially from those described in this release, including, without limitation, future economic conditions; industry conditions; competitive pressures; our ability to apply and market our new technologies; the government or such other party to a contract granted to us fails to abide by or comply with the contract or to deliver waste as anticipated under the contract; inability to win bid projects; inability to meet financial covenants; and the "Risk Factors" discussed in, and the additional factors referred to under "Special Note Regarding Forward-Looking Statements" of, our 2018 Form 10-K and Forms 10-Q for quarters ended March 31, 2019, June 30, 2019 and September 30, 2019. The Company makes no commitment to disclose any revisions to forward-looking statements, or any facts, events or circumstances after the date hereof that bear upon forward-looking stateme

Please visit us on the World Wide Web athtp://www.perma-fix.com.

## FINANCIAL TABLES FOLLOW

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# PERMA-FIX ENVIRONMENTAL SERVICES, INC. CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

		Three Mor Septem		ed	Nine Months Ended September 30,				
(Amounts in Thousands, Except for Per Share Amounts)		2019	2018			2019		2018	
Net revenues	\$	22,535	\$	11,984	\$	51,378	\$	37,801	
Cost of goods sold		17,378		10,159		40,449		30,612	
Gross profit		5,157		1,825		10,929		7,189	
Selling, general and administrative expenses		2,945		2,640		8,548		8,061	
Research and development		165		229		615		680	
Loss (gain) on disposal of property and equipment		4		(9)		3		(34)	
Income (loss) from operations		2,043		(1,035)		1,763		(1,518)	
Other income (expense):									
Interest income		77		82		265		212	
Interest expense		(99)		(62)		(293)		(177)	
Interest expense-financing fees		(69)		(10)		(139)		(27)	
Net gain on exchange offer of Series B Preferred Stock of subsidary Other		(2)		—				1,596	
		(2)		(1.025)		222			
Income (loss) from continuing operations before taxes		1,950		(1,025)		1,818		86	
Income tax expense (benefit)		55		(1,342)		99		(1,272)	
Income from continuing operations, net of taxes		1,895		317		1,719		1,358	
Loss from discontinued operations, net of taxes of \$0		(156)		(131)		(424)		(495)	
Net income		1,739		186		1,295		863	
Net loss attributable to non-controlling interest		(29)		(35)		(90)		(102)	
Net income attributable to Perma-Fix Environmental Services, Inc. common stockholders	<u>\$</u>	1,768	\$	221	\$	1,385	\$	965	
Net income (loss) per common share attributable to Perma-Fix									
Environmental Services, Inc. stockholders - basic:									
Continuing operations	\$	.16	\$	.03	\$	.15	\$	.12	
Discontinued operations		(.01)	•	(.01)		(.03)		(.04)	
Net income per common share	\$	.15	\$	.02	\$	.12	\$	.08	
Net income (loss) per common share attributable to Perma-Fix									
Environmental Services, Inc. stockholders - diluted:									
Continuing operations	\$	.16	\$	.03	\$	.15	\$	.12	
Discontinued operations		(.01)		(.01)		(.04)		(.04)	
Net income per common share	\$	.15	\$	.02	\$	.11	\$	.08	
Number of common shares used in computing net income per share:									
Basic		12,070		11,922		12,029		11,828	
Diluted		12,123		12,027		12,061		11,909	

# PERMA-FIX ENVIRONMENTAL SERVICES, INC. CONSOLIDATED BALANCE SHEET

		tember 30, 2019	(Audited) December 31, 2018		
ASSETS					
Current assets:					
Cash and equivalents	\$	2,441	\$	810	
Account receivable, net of allowance for doubtful accounts of \$252 and		,			
\$105, respectively		10,781		7,735	
Unbilled receivables		9,245		3,105	
Other current assets		3,711		3,001	
Assets of discontinued operations included in current assets, net of allowance					
for doubtful accounts of \$0 for each period presented		99		107	
Total current assets		26,277		14,758	
Net property and equipment		15,803		15,739	
Property and equipment of discontinued operations, net of accumulated depreciation of \$10 for each period presented		81		81	
Operating lease right-of-use assets		2,606		—	
Intangibles and other assets		22,275		26,746	
Other assets related to discontinued operations		57		118	
Total assets	\$	67,099	\$	57,442	
LIABILITIES AND STOCKHOLDERS' EQUITY					
Current liabilities	\$	25,510	\$	21,155	
Current liabilities related to discontinued operations	φ	723	φ	356	
Total current liabilities		26,233		21,511	
		20,200		21,011	
Long-term liabilities		12,168		8,835	
Long-term liabilities related to discontinued operations		591		963	
Total liabilities	-	38,992		31,309	
Commitments and Contingencies		,		- ,	
Stockholders' equity:					
Preferred Stock, \$.001 par value; 2,000,000 shares authorized, no shares issued and outstanding		_		_	
Common Stock, \$.001 par value; 30,000,000 shares authorized, 12,077,418 and 11,944,215 shares issued,					
respectively; 12,069,776 and 11,936,573 shares outstanding, respectively		12		12	
Additional paid-in capital		108,215		107,548	
Accumulated deficit		(78,245)		(79,630)	
Accumulated other comprehensive loss		(202)		(214)	
Less Common Stock held in treasury, at cost: 7,642 shares		(88)		(88)	
Total Perma-Fix Environmental Services, Inc. stockholders' equity		29,692		27,628	
Non-controlling interest in subsidiary		(1,585)		(1,495)	
Total stockholders' equity		28,107		26,133	
Total liabilities and stockholders' equity	\$	67,099	\$	57,442	